

## **Digital West and Wave Broadband Join Forces to Expand Fiber on the Central Coast**

Digital West will be joining the Wave Broadband eco-system in the state of California. Our robust fiber-rich network will allow us to deliver even more communication services to the central coast of California, offering business customers new products and services to enhance the suite of products Digital West already offers. Our immediate focus will be on continued excellence and customer service support. We also expect to leverage the best practices that we offer today from our family of companies to continue to provide Digital West with the best services possible. Wave is already a local provider, in Santa Maria, Lompoc and Solvang, combining well with the Digital West footprints in San Luis Obispo, Paso Robles, Pismo Beach, Grover Beach and soon Morro Bay. Tim Williams, CEO and Jeff Buckingham, President and the entire Digital West team are excited to move forward with the additional resources at Wave to accelerate the growth of fiber deployment to businesses, schools, government offices, and multi-unit residential buildings on the Central Coast.

### **Q: What has changed for Digital West customers?**

In a word, Nothing! All existing services and customer support will continue without interruption. All of the team members, billing system, contact e-mails, phone numbers, mailing address and office locations will remain the same. Digital West will operate within the Wave family and will continue to support existing products and services. The combined companies offer a complete array of Enterprise and Fiber Solutions including DIA, WAN, Cloud Voice, UCaaS, Optical Waves up to 100GB, and Dark Fiber. Digital West and Wave both use the same Cloud Based Business phone system through Metaswitch. What will change is the accelerated expansion of the combined fiber network.

### **Q: Will Digital West remain active in the local community?**

Digital West will continue its long tradition of supporting our local communities through participation with non-profits, chambers of commerce, and support of so many organizations and local events.

### **Q: What does this deal mean to Digital West markets?**

Doing more deals and saying yes to more opportunities. Digital West will be a stronger local player with integrated services in northern Santa Barbara County and Ventura County. An increased focus in Fiber connectivity and Voice services with the same local customization and support already known to many customers.

### **Q. Who is Wave Business?**

Wave Business is the Commercial Fiber division of Wave Broadband, an award-winning locally based broadband communications company that offers a full suite of residential and commercial services through its state-of-the-art, high-capacity, fiber-rich network. RCN Business, Grande Communications Business, and Wave Business operate as a single business solutions organization which delivers competitive fiber services across areas of Massachusetts, Chicago, Pennsylvania, New York City, Washington, DC., Texas, Washington, Oregon, and California, serving the Small and Medium Business, Enterprise, Carrier Commercial and Government-Education-Medical segments. Combined, the RCN, Grande and Wave family make up the 6<sup>th</sup> largest US cable operator and its commercial fiber deployment is one of the fastest growing parts of its business. The Wave Business brand currently serves communities on the West coast including California, Oregon and Washington. For more information, visit [business.wavebroadband.com/](https://business.wavebroadband.com/)

**Open Press Release**

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